

Ian & Linda Darroch
HALTON PROFESSIONAL Realty Corp.

**OUR COMMISSION POLICY
FOR 2009**

We recognize that 2009 could be a difficult year for some people due to current economic conditions. However, we know that some of our clients will still want to move for various reasons and we are here to help make that move as easy as possible.

Our approach has always been to be as competitive as possible whilst still providing excellent service to all our clients.

Real estate commissions used to be 6% in this area (with 3% being paid to the listing broker and 3% being paid to the selling broker). However, we have adopted a much more aggressive commission structure as shown below.

Total commission with full MLS and Internet exposure, professional photographs, colour brochures and virtual tour, etc. (out of this rate we will pay the standard 2.5% to other brokers who bring an acceptable offer).	3.75%
Total commission if we find the buyer ourselves and thus do not need to pay another realtor	2.5%

Buyers - In addition to providing buyers with all the advice and information necessary to help them make such a major decision we will also pay for the cost of a professional Building Inspection and provide each buyer with a carbon monoxide detector (something that we feel all homes should have).

Ian & Linda Darroch
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