

Why have we set up our own real estate company?

With the availability of modern technology we are now able to establish and operate our own real estate brokerage with lower overheads so as to be able to continue to be highly competitive in terms of commissions whilst offering full service to all our clients.

We can provide great service to all our clients:

- Buyers
- Sellers
- Landlords

HALTON PROFESSIONAL Realty Corp., Brokerage
(905) 825 8696
www.HaltonProfessionalRealty.com

WHAT WE CAN OFFER TO SELLERS:

- Over forty years combined fulltime real estate experience in the Oakville/Burlington area
- Good advice as to how to have your home showing at its best with minimum outlay
- Current market assessment for your home complete with all relevant backup information so **you** can decide on a suitable listing price (we will recommend one)
- Full MLS exposure on www.mls.ca and on the various websites used by realtors in this area. (We believe that maximum exposure produces the best price for our sellers.)
- **Highly competitive commissions (we will match or beat all full service brokers)**
- High quality colour brochures (Linda is an accomplished artist)
- Professional photographer and Virtual tour (recommended for all properties unless smaller spaces would make the 360 degree panoramas distorted)
- Brochure boxes on signs (to provide information not obvious from the outside)
- All appointments arranged directly with you (only at times convenient to you)
- Feedback on all showings (wherever possible)
- Open house for agents (recommended)
- Open house for the public (only after discussion with the vendor covering pros and cons)
- Newspaper advertising (useful to advertise open houses but of limited value these days as most buyers use the Internet)
- Follow-up on all activities to ensure a successful selling experience

HALTON PROFESSIONAL Realty Corp., Brokerage
(905) 825 8696
www.HaltonProfessionalRealty.com

WHAT WE CAN OFFER TO BUYERS:

- Over forty years combined fulltime real estate experience in the Oakville/Burlington area
- Assistance in developing the Buyer's requirements (sometimes this can take a lot of time and involves seeing a range of properties)
- Good advice on types of home and on areas to best suit the Buyer's requirements
- Current market assessment for the selected home complete with all relevant backup information so **you** can decide on a suitable offering price (we will recommend one)
- The benefit of our negotiating skills to get you the desired property on the best possible terms and price
- Protect your best interests at all times by inserting suitable conditions in the offer
- Arrange and attend a building inspection (we recommend Carson and Dunlop – professional engineers)
- Assist as required in arranging financing (we can recommend a good mortgage broker)
- Arrange for your lawyer's input and review (we can recommend a lawyer)
- Follow-up on all activities to ensure a successful buying experience

HALTON PROFESSIONAL Realty Corp., Brokerage
(905) 825 8696
www.HaltonProfessionalRealty.com

WHAT WE CAN OFFER TO LANDLORDS:

- Over forty years combined fulltime real estate experience in the Oakville/Burlington area
- Good advice as to how to find the most suitable tenant
- Information on all comparable rental properties with all relevant backup information so **you** can decide on a suitable listing price (we will recommend one)
- Full MLS exposure on www.mls.ca and on the various websites used by realtors in this area. (We believe that maximum exposure produces the best price for our sellers.)
- All appointments arranged directly with your tenant (only at times convenient to them so as to maintain the necessary good relationship)
- Feedback on all showings (wherever possible)
- Credit checks
- Employment and previous landlord references
- Follow-up on all activities to ensure a successful renting experience
- Access to landlord and tenant legislation
- Assistance with lease extensions on a complimentary basis

HALTON PROFESSIONAL Realty Corp., Brokerage
(905) 825 8696
www.HaltonProfessionalRealty.com